

**The University Libraries would like to establish a partnership with Administrative Affairs to provide students with a Starbucks Café in the renovated Library West.** This is a win-win partnership that would make students happy while protecting library collections.

**Other universities with such a partnership are:**

University of Arizona  
Georgetown University  
University of Illinois  
Johns Hopkins University  
University of Maryland  
Michigan State University  
Oregon State University  
University of Utah  
University of Washington  
Wayne State University

The libraries listed above do a minimum of \$1000 per day in sales; some do a great deal more, netting the library more than \$500,000 per year in shared income. The proceeds are generally split about half and half with the university, allowing the library to cover their costs of having the café in a library building. All of the libraries say that, with an in-house café, costs go up astronomically. Among the costs are repair and replacement of books and journals damaged beyond usability, repair and replacement of damaged furnishings such as refinishing carrels and tables, reupholstering chairs, and replacing carpets that become stained and worn, and replacement of technology equipment (keyboards and mice in particular suffer from food and drink damage). All of these basic library furnishings are frequently damaged beyond use by spilled food and drink.

The proposed café is not a service for library staff unlike most installations in colleges. It will be a service that the libraries provide for students, just as Reitz Union provides food services for students.

As I understand it, **ARAMARK provides the university a percentage of the gross sales.** In the case of Reitz Union, these funds are split evenly between the University and the Union. ARAMARK is also required to provide all cleaning services in the food areas. Utilities are sub-metered so that ARAMARK pays for its own use.

The library would like to negotiate a similar partnership agreement that would meet the needs of the libraries and students:

- Percentage of gross sales to be divided 50/50 with 50% to library and 50% to business services paid monthly
- ARAMARK to provide cleaning service for entire cafe and 24-hour study area, plus "circulating cleaner" that goes through entire library once every few hours to collect any food trash and wipe down tables
- ARAMARK to provide all maintenance for that space (lights, AC, etc.) We are responsible for doors, elevator and escalator only
- ARAMARK will absorb utilities and must do "build-out" of the space, including anything related to the food service -- counters, refrigerators, coffee equipment, recycle bins, etc.
- Design food service space to suit our architectural team. Consultation with committee required
- Ongoing committee with library representatives to resolve problems and make recommendations about services to be provided, improved or altered
- Library Director should be included in current and future contract negotiations