Fearless Fundraiser Wanted.
The Philip Merrill College of Journalism is seeking a superstar fundraiser to serve as our assistant dean for external relations. The Merrill College is in the forefront of this evolving industry, training graduates in all the latest tools of multiplatform journalism while grounding them in the fundamentals. Our location between Baltimore and Washington, D.C., two lively media markets, allows us to recruit big-name working journalists as well as offer our students invaluable internships. In addition, we’re based in one of the finest training facilities anywhere for journalists, the $30 million Knight Hall. Last year, we welcomed a new dean, Lucy Daglish, with a vision of expanding partnerships and preparing graduates to be lifelong learners.

The Merrill College is proud to be part of one of the top-ranked public research institutions in the U.S. Last year, the University of Maryland completed a $1 billion fundraising campaign, and it’s about to launch a “Fearless Ideas” fundraising initiative to complement its energetic, innovation-focused brand campaign.

As a workplace, its location just nine miles from the nation’s capital can’t be beat. The D.C.-Baltimore area is a vibrant place to live, too, with lots of diversity and immense cultural, recreational and housing options.

Minimum Qualifications

Education
Bachelor’s degree is required; advanced degrees are highly preferred.

Experience
- A minimum of five years of successful development experience is required, including a proven record of working effectively with volunteers and high-level donors, building donor relationships; and soliciting and closing five-plus-figure gifts.
- Management/supervisory experience with volunteers and staff is required.
- Experience in higher education or nonprofit institutions is desired.
- Capital campaign experience is desired.

Knowledge, Skills and Abilities
- Knowledge of best practices in the advancement field.
- Organization and self-motivation, capability to work independently and in a team environment.
- Outstanding communication and interpersonal skills.
- An appreciation for the academic experience and activities of a major research university.
- Availability and willingness to work evenings and weekends. Significant travel is required, much of it outside the Baltimore-D.C. area.